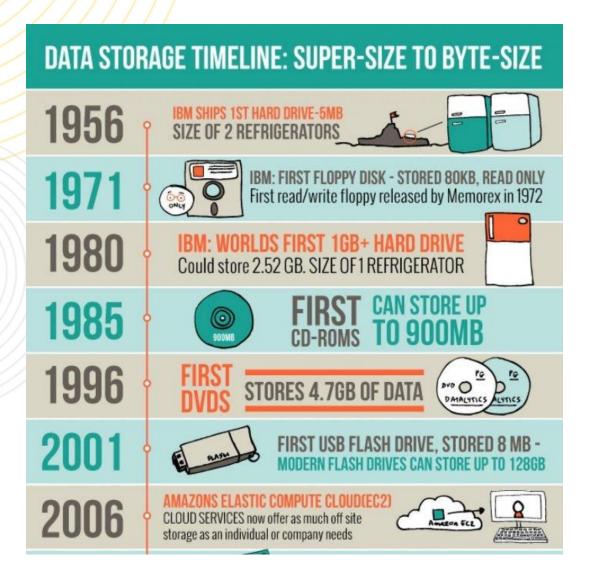
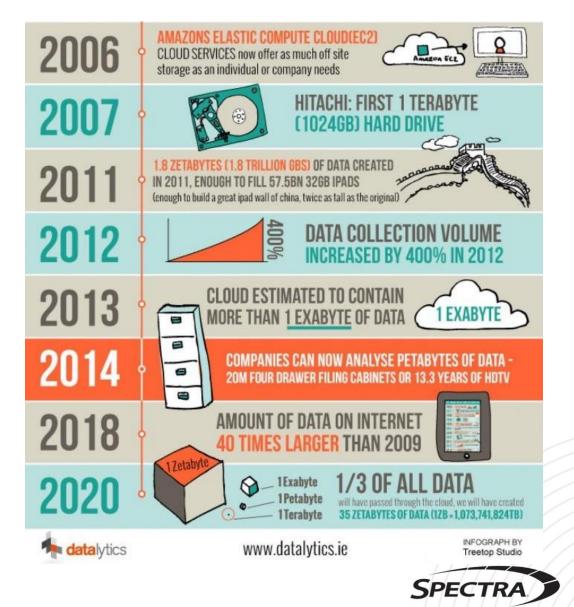


Archive Storage

Matt Ninesling

Storage throughout time





Today's Data Storage

- 2023 200 layer plus NAND Flash
 - Micron's 232-layer NAND
- 22 TB conventional hard drives
 - 26TB SMR drives now available
- LTO 9 is 18 TB going to 36 TB, TS is 20 TB going to 40 TB or more
 - LTO-1 was 100GB per tape when released in 2000
- Holographic Storage, DNA, Glass, still products of the future



Customers struggling to find cost-effective ways to manage growing data

68% 42% **79%** 40%

68% of companies report storage costs as their top concern with data storage.

The average enterprise saw data increase 42% over the last two years.

79% of IT teams struggle to manage the tiering of their data.

Spectra predicts storage footprint will grow by 40% to 14 Zettabytes by 2031.



Top 8 Reasons to Archive

Large dataset management

Ransomware resiliency

Digital preservation

Compliance

Disaster recovery

Future utilization of data

Storage cost control

Sustainability

Best Data to Archive

Medical records, video footage, broadcast media, aerial images, genomics data, geological study data, compliance data, completed projects, and more.

Archive Options

Project Archive

Preserve large datasets for long-term retention

Bulk Archive

Migrate, manage and protect on cost and carbon-footprint efficient storage

Active Archive

Preserve growing datasets while maintaining user accessibility



Data Locality is Changing

Cloud data will continue to accelerate

95%

Cloud

Approximately 95% of **new digital workloads** will in the cloud by 2025¹.

85%

Cloud First

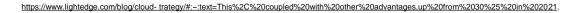
85% of organizations will have a **cloud first principal** by 2025⁴ – in two years.

80%

Multiple Clouds

80% of IT organizations will be **using multiple clouds** with three years³.





On-Premise vs. Public Cloud Scale of Data Makes a Big Difference

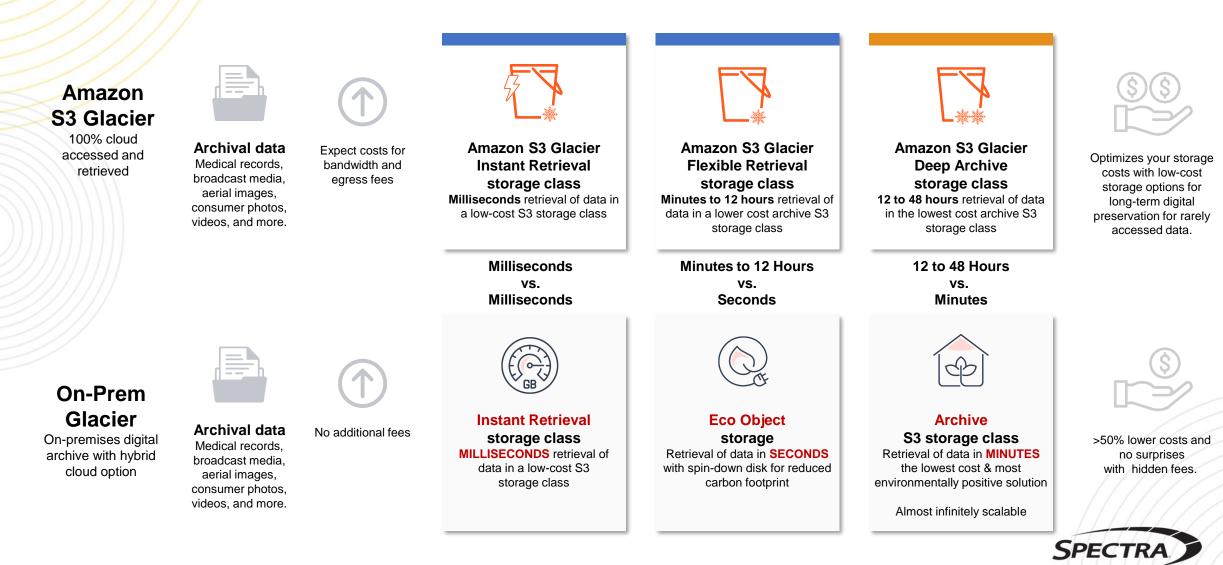
The public cloud is cost effective when archiving small amounts of data.

On-premises storage is far more economical for archiving large datasets. On-Premise Digital Archives relieve the financial burden of managing large datasets

- Reducing backup capacity and cost
- Reducing recovery time from backup improved RTO / RPO
- Avoiding ongoing cloud bills
- Reducing WAN bandwidth costs
- Reducing / eliminating cloud egress fees and access charges
- Reducing primary storage costs
- Providing near-instant access to archived files and projects



Amazon Cloud Glacier vs. On-Prem Glacier

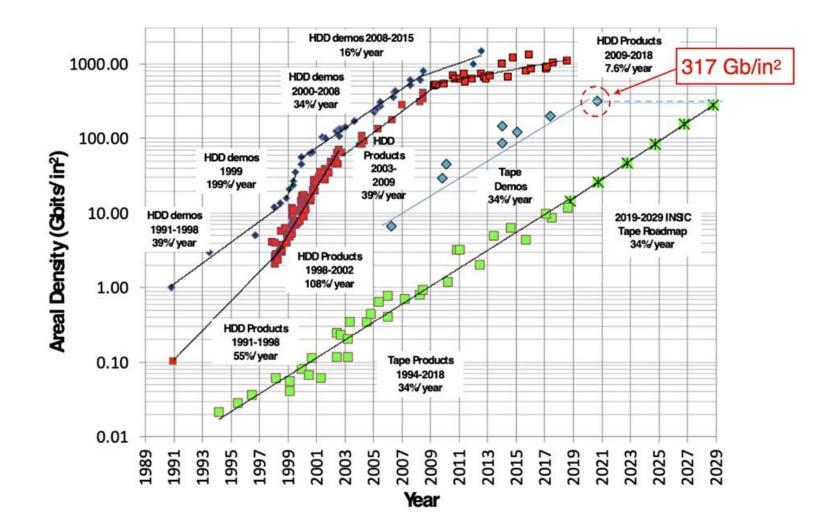




Modern Tape Archive Storage

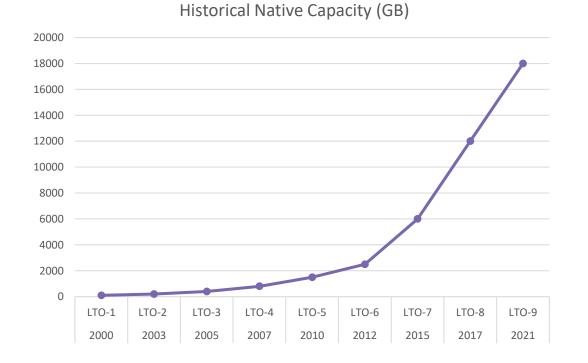
INSIC Storage Roadmap

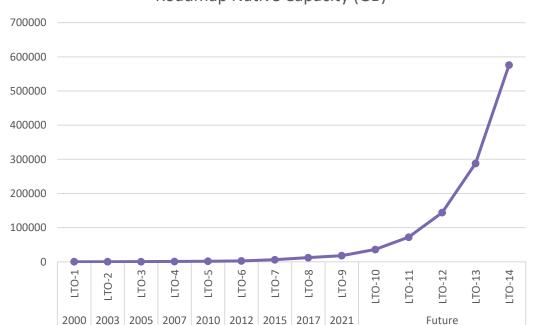
317 Gb/in2 demonstrates the sustainability of the INSIC Tape Roadmap 34% CAGR in Areal Density for the next decade



SPECTRA

LTO roadmap





Roadmap Native Capacity (GB)

SPECTRA

Best Practices for Tape

- Dual Copy
 - Put the second copy offsite
 - Either in a vault or in another tape library
 - Use Cloud for second copy
- Store tapes in a cold archive vertically
 - This keeps them from sliding down on the hub and creating possible edge damage
 - Mount the tape and retention it periodically
- Use automated data integrity verification/fixity checking if data on tape is rarely or never accessed



12



Using New Interfaces to Tape

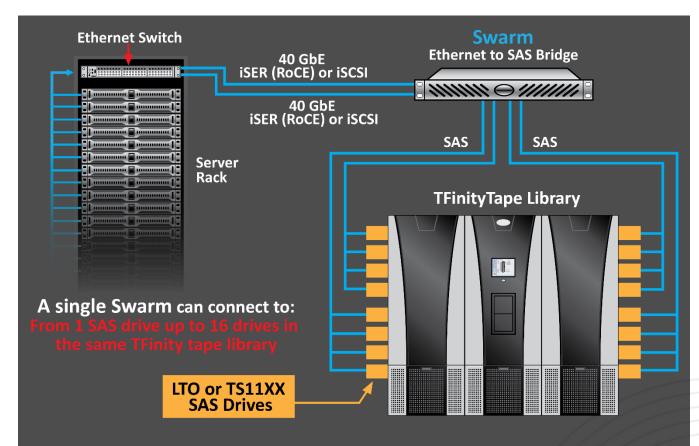
- Archiving in new ways like On-Premise Glacier
 require using S3
- When doing this use a non-proprietary format
 - LTFS Don't get caught with vendor lock-in
- This has all been driven by HyperScale





Using Ethernet with Tape

- Ethernet to SAS bridge mounts to top of library
- 2 x 40GbE Ethernet connections in
- 16 SAS connections to tape
- Full support for RoCE v2 and iSCSI
- Support for all SAS tape drives
 - FH LTO-9 and TS1160 SAS drives
- Can save thousands of dollars by moving away from fibre switches, HBAs, and dedicated personnel



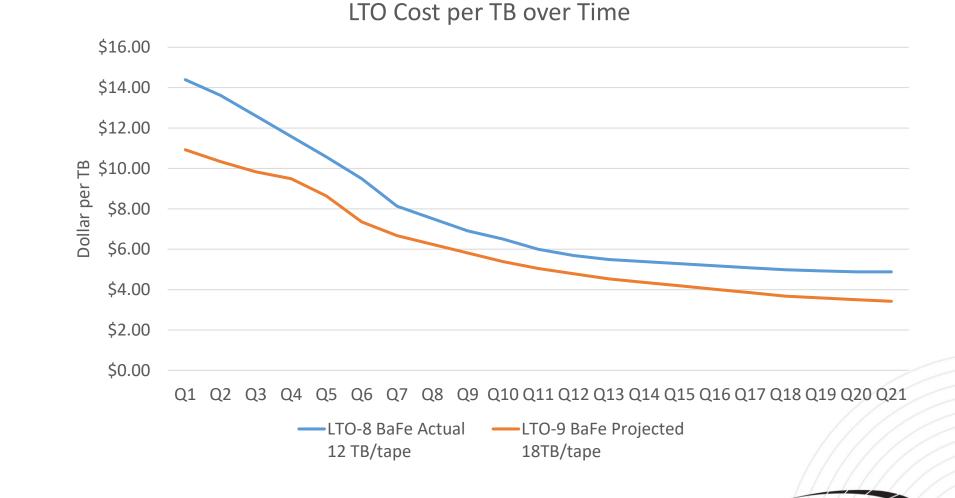


Real World Example

- Research University in Australia
- 2 TFinity libraries
 - One is 50km from Host
 - The other is 40km from Host
- Currently getting ~380 MB/s per drive and close to 500 MB/s with compression



Tape Media Price Trends – By Far the Lowest Cost Archive



SPECT

- LTO-8 is currently under \$5 per TB
- LTO-9 is currently under \$7 per TB
- Likely almost equal on \$/TB by end of this year

Benefits of Tape for Archive Storage

- Lowest Cost Storage Possible
- Longest lasting storage
 - Data can easily be kept on tape for 10+ years
 - Libraries run for 15 to 20+ years
- Safest way to archive is to have an Airgap
- Lowest Power and most environmentally friendly way to store your data
- Modern use cases with Archives and On-Premise Glacier solutions



Thank You

